



रेलटेल कॉर्पोरेशन ऑफ़ इंडिया लिमिटेड (भारत सरकार का उपक्रम)

RailTel Corporation of India Ltd. (A government of India Enterprise)

www.railtelindia.com

Dated- 10-Aug-23

Press Release

RailTel bags Work order from Pimpri Chinchwad Smart City Limited (PCSCCL).The project entails providing end to end services for monetisation of PCSCCL City Network Infrastructure on “Revenue Sharing Model” for 10 years.

RailTel is committed to create a digitally connected city that embraces innovation, inclusivity and economic growth: Sh. Sanjai Kumar, CMD, RailTel.

RailTel Corporation of India Ltd, a Mini Ratna PSU under Ministry of Railways has received a Work Order from Pimpri Chinchwad Smart City Limited (PCSCCL) for providing end to end services for monetisation of PCSCCL City Network Infrastructure on “Revenue Sharing Model” for 10 years. It is first of its kind order bagged by RailTel to monetise the Telecom infrastructure of a Smart City. The Pimpri Chinchwad city is in Pune area & is the eighteenth most populous city in India and the fifth-largest in the state of Maharashtra.

During monetization, RailTel shall generate revenue through leasing arrangements. The projected Estimated Annual Revenue is ₹ 70 Crores with total revenue of ₹700 Crores for 10 years. RailTel shall pay 32.4 Cr of fixed revenue to PCSCCL annually. Additionally, RailTel shall pay a minimum of 21 % as additional revenue to PCSCCL over the total additional revenue generated for 10 years.

The project also entails setting up of Network Operation Centre (NOC), operations and maintenance of the existing digital infrastructure connecting citizens, government, business, communities and future extension of PCSCCL network Infrastructure along with operations & maintenance activities for a period of 10 years. Also, project involves making the PCSCCL self-sustainable organization and to evolve its credit worthiness for raising additional resources from the market



रेलटेल कॉर्पोरेशन ऑफ़ इंडिया लिमिटेड (भारत सरकार का उपक्रम)

RailTel Corporation of India Ltd. (A government of India Enterprise)

www.railtelindia.com

Under this Smart city network project, OFC and Telecom duct network infrastructure of PCSCL covering all the critical and major areas like PCMC offices, police stations, critical junctions, footfall area etc under the PCMC municipal limits shall be monetized by RailTel by leasing the spare ducts and poles. RailTel shall also provide PCSCL required cores of fibre cable for providing connectivity to smart city elements across the PCMC to create a digitally connected ecosystem for its citizens and to render connected, efficient, and responsive city services (PCMC, PCSCL & Police).

This order has been acquired through the rigorous and open competitive bidding process based on highest Cost Method (H1).

Commenting on the development, Sh. Sanjai Kumar, Chairman and Managing Director, RailTel said, “RailTel is one of the largest neutral telecom infrastructure providers in the country. “We are thrilled to collaborate with PCSCL in this transformative journey. RailTel is committed to create a digitally connected city that embraces innovation, inclusivity and economic growth. RAILTEL is eager to embark on this transformative venture and looks forward to working closely with PCSCL to achieve its vision of a digitally advanced and prosperous city.”

About RailTel:

RailTel, a "Mini Ratna (Category-I)" Central Public Sector Enterprise under Ministry of Railways, is one of the largest neutral telecom infrastructure & ICT Solutions & Services providers in the country, owning a Pan-India optic fiber network covering several towns & cities and rural areas of the country. Along with a strong a reliable network of 61000+ RKM of Optic fibre, RailTel has two MeitY empanelled tier III data centres as well. With its Pan India high-capacity network, RailTel is working towards creating a knowledge society at various fronts and has been selected for implementation of various mission mode projects for the Government of India in the telecom field. RailTel offers a bundle of services like, MPLS VPN, Telepresence, lease line, Tower Co-location, Data center services etc. RailTel is also working with the Indian Railways to transform



रेलटेल कॉर्पोरेशन ऑफ़ इंडिया लिमिटेड (भारत सरकार का उपक्रम)

RailTel Corporation of India Ltd. (A government of India Enterprise)

www.railtelindia.com

railway stations into digital hub by providing public Wi-Fi at railway stations across the country and 6108+ stations are live with RailTel's RailWire Wi-Fi.

For more details:

sucharita@railtelindia.com